

KENYA TRADE NETWORK AGENCY (KENTRADE) Embankment Plaza – First Floor P.O. Box 36943-00200-

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TENDER FOR RENEWAL OF MANUFACTURER AND PARTNER SUPPORT FOR KENTRADE SERVER INFRASTRUCTURE (BLADE SYSTEM)

TENDER NO. KTNA/OT/07/2020-2021

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INTRODUCTION

Kenya Trade Network Agency (KENTRADE) is a State Corporation under the National Treasury whose mandate is to implement, operationalize and manage the Kenya National Electronic Single Window System (Kenya TradeNet System) and to Facilitate Trade.

KenTrade is seeking a qualified and competent partner to facilitate renewal of manufacturer support for its Server Infrastructure for a period of one year effective until **31 December 2021.**

The deliverables for this procurement are renewal of warranty and support for the systems as depicted in Section VI of this document.

TENDER NO. KTNA/OT/07/2020-2021

TENDER FOR RENEWAL OF MANUFACTURER AND PARTNER SUPPORT FOR KENTRADE SERVER INFRASTRUCTURE (BLADE SYSTEM)

- 1.1 The Kenya Trade Network Agency invites sealed tenders from eligible candidates for the facilitation of renewal of manufacturer support for KenTrade server infrastructure
- 1.2 Interested eligible candidates may view and download the document **free of charge** from the Government Tenders Portal (PPIP) or from the KenTrade website on the following link: http://www.kentrade.go.ke/index.php/procurement/tenders, or purchase the documents at a cost of **Kshs. I 000.00** from the procurement office at Embankment Plaza (Ist Floor), Upper Hill.

Bidders who download the tender document from the Government Portal- shall be required to email their detailed contact information to procurement@kentrade.go.ke for future communication.

- 1.3 Candidates may also obtain further information at the Kenya Trade Network Agency offices (Procurement Office) at Embankment Plaza, Upper Hill, (First Floor) at the address given below.
- 1.4 Completed Tenders should be submitted accompanied by a Tender Security issued by a bank or a Financial Institution approved by the Public Procurement Regulatory Authority, in the amount of Kenya Shillings One Hundred Thousand only (Kshs. 100,000.00). The tender security should be valid for one Hundred and twenty (120) days from the closing date of the tender and should be received on, or before Friday, October 23, 2020 at 1100hours. Failure to provide tender security will lead to disqualification of the tender.
- **1.5** Prices quoted shall be inclusive of duty and other taxes and shall remain valid for **150 days** from the closing date of the tenders.
- 1.6 The completed tender documents, shall be submitted in two copies, marked as: -

"ORIGINAL TENDER" and "COPY OF TENDER".

and shall be placed in one outer envelope and sealed. This outer envelope shall bear the Tender number and name, and marked "DO NOT OPEN BEFORE Friday, October 23, 2020 at I 100hours, and shall be addressed to: -

The Chief Executive Officer, Kenya Trade Network Agency, Embankment Plaza, Upper Hill, P.O Box 36943-00200 NAIROBI

- 1.7 All Tender Documents **MUST** be submitted in **HARD COPY** and should be deposited in the Tender Box located at the reception area of KENTRADE Offices at Embankment Plaza (First Floor). Documents submitted online shall **NOT** be acknowledged.
- 1.8 Tenders will be opened immediately after the closing time in the presence of tenderers representatives who choose to attend the opening in the boardroom on first floor, Embankment Plaza.

THE CHIEF EXECUTIVE OFFICER

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SECTION II INSTRUCTIONS TO TENDERERS

2.1 Eligible tenderers

- 2.1.1 This Invitation to tender is open to all tenderers eligible as described in the instructions to tenderers. Successful tenderers shall provide the services for the stipulated duration from the date of commencement (hereinafter referred to as the term) specified in the tender documents.
- 2.1.2 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members, of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.
- 2.1.4 Tenderers involved in corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

2.2 Cost of tendering

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.2.2 The price to be charged for the tender document shall not exceed Kshs. I,000/=
- **2.2.3** The procuring entity shall allow the tenderer to review the tender document free of charge before purchase.

2.3 Contents of tender documents

- 2.3.1 The tender document comprises of the documents listed below and addenda issued in accordance with clause 6 of these instructions to tenders
 - 2.3.1.1 Instructions to tenderers
 - 2.3.1.2General Conditions of Contract
 - 2.3.1.3 Special Conditions of Contract
 - 2.3.1.4Schedule of Requirements
 - 2.3.1.5 Details of service
 - 2.3.1.6Form oftender
 - 2.3.1.7 Price schedules
 - 2.3.1.8Contract form

- 2.3.1.9Confidential business questionnaire form
- 2.3.1.10 Tender security form
- 2.3.1.11 Performance security form
- 2.3.1.12 Principal's or manufacturers authorization form
- 2.3.1.13 Declaration form
- 2.3.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tender errs risk and may result in the rejection of its tender.

2.4 Clarification of Documents

- 2.4.1 A prospective candidate making inquiries of the tender documentmay notify the Procuring entity in writing or by post, fax or email at the entity's address indicated in the Invitation for tenders. The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives no later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers who have received the tender documents"
- 2.4.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender

2.5 Amendment of documents

- 2.5.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing an addendum.
- 2.5.2 All prospective tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.
- 2.5.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

2.6 Language of tender

2.6.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and the Procuring entity, shall be written in English language. Any printed literature furnished by the tenderer may be written in

another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

2.7 Documents Comprising the Tender

The tender prepared by the tenderer shall comprise the following components:

- (a) A Tender Form and a Price Schedule completed in accordance with paragraph 9, 10 and 11 below.
- (b) Documentary evidence established in accordance with Clause 2.11 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
- (c) Tender security furnished is in accordance with Clause 2.12
- (d) Confidential business questionnaire

2.8 Form of Tender

2.8. I The tenderers shall complete the Form of Tender and the appropriate Price Schedule furnished in the tender documents, indicating the services to be performed.

2.9 Tender Prices

- 2.9.1 The tenderer shall indicate on the Price schedule the unit prices where applicable and total tender prices of the services it proposes to provide under the contract.
- 2.9.2 Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable:
- 2.9.3 Prices quoted **by** the tenderer shall remain fixed during the term of the contract unless otherwise agreed by the parties. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22.
- 2.9.4 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)
- 2.9.5 Where contract price variation is allowed, the variation shall not exceed 25% of the original contract price.
- 2.9.6 Price variation requests shall be processed by the procuring entity within 30 days of receiving the request.

2.10 Tender Currencies

2.10.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the appendix to in Instructions to Tenderers

2.11 Tenderers Eligibility and Qualifications.

- **2.11.1** Pursuant to Clause 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.
- **2.11.2** The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall establish to the Procuring entity's satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.

2.12 Tender Security

- 2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Invitation to tender.
- 2.12.2 The tender security shall be in the amount not exceeding 2 per cent of the tender price.
- 2.12.2 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7
- 2.12.3 The tender security shall be denominated in a Kenya Shillings or in another freely convertible currency and shall be in the form of:
 - a) A bank guarantee.
 - b) Cash.
 - c) Such insurance guarantee approved by the Authority.
 - d) Letter of credit
- 2.12.4 Any tender not secured in accordance with paragraph 2.12.1 and 2.12.3 will be rejected by the Procuring entity as non responsive, pursuant to paragraph 2.20
- 2.12.5 Unsuccessful tenderer's security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the procuring entity.
- 2.12.6 The successful tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29, and furnishing the performance security, pursuant to paragraph 2.30.
- 2.12.7 The tender security may be forfeited:
- (a) If a tenderer withdraws its tender during the period of tender validity specified by the

procuring entity on the Tender Form; or

- (b) In the case of a successful tenderer, if the tenderer fails:
- (i) to sign the contract in accordance with paragraph 30 or
- (ii) to furnish performance security in accordance with paragraph 31.
- © If the tenderer rejects, correction of an error in the tender.

2.13 Validity of Tenders

- 2.13.1 Tenders shall remain valid for 120 days or as specified in the invitation to tender after date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as nonresponsive.
- 2.13.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

2.14 Format and Signing of Tender

- 2.14.1 The tenderer shall prepare two copies of the tender, clearly / marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.
- 2.14.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.
- 2.14.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

2.15 Sealing and Marking of Tenders

2.15.1 The tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." The envelopes shall then be sealed in an outer envelope.

The inner and outer envelopes shall:

- (a) be addressed to the Procuring entity at the address given in the invitation to tender
- (b) bear, tender number and name in the invitation to tender and the words: "DO NOT OPEN BEFORE **Friday, October 23, 2020 at 1100hours.**
- 2.15.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared "late". —
- 2.15.4 If the outer envelope is not sealed and marked as required by paragraph 2.15.2, the Procuring entity will assume no responsibility for the tender's misplacement or premature opening.

2.16 Deadline for Submission of Tenders

- 2.16.1 Tenders must be received by the Procuring entity at the address specified under paragraph 2.15.2 no later than **Friday**, **October 23, 2020 at 1100 hours.**
- 2.16.2 The procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 6, in which case all rights and obligations of the procuring entity and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.
- 2.16.3 Bulky tenders which will not fit in the tender box shall be received by the procuring entity as provided for in the appendix.

2.17 Modification and withdrawal of tenders

- 2.17.1 The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tender's is received by the procuring entity prior to the deadline prescribed for the submission of tenders.
- 2.17.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.15. A withdrawal notice may also be sent by cable, but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.17.3 No tender may be modified after the deadline for submission of tenders.
- 2.17.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on

- the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.12.7.
- 2.17.5 The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.17.6 The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

2.18 Opening of Tenders

- 2.18.1 The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, at 1100hours on Friday, October 23, 2020 and in the location specified in the invitation to tender. The tenderers' representatives who are present shall sign a register evidencing their attendance.
- 2.18.3 The tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as the Procuring Entity, at its discretion, may consider appropriate, will be announced at the opening.
- 2.18.4 The procuring entity will prepare minutes of the tender opening which will be submitted to the tenderers that signed the tender opening register and will have made the request.

2.19 Clarification of tenders

- 2.19.1 To assist in the examination, evaluation and comparison of tenders the procuring entity may at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance shall be sought, offered, or permitted.
- 2.19.2 Any effort by the tenderer to influence the procuring entity in the procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers tender.

Comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.20 Preliminary Examination and Responsiveness

2.20.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required securities have been furnished whether the documents have been properly signed, and whether the tenders are generally in order.

- 2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security may be for feited. If there is a discrepancy between words and figures, the amount in words will prevail.
- 2.20.3 The Procuring entity may waive any minor informality or nonconformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.
- 2.20.4 Prior to the detailed evaluation, pursuant to paragraph 23, the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.20.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

2.21 Conversion to a single currency

2.21.1 Where other currencies are used, the procuring entity will convert those currencies to Kenya shillings using the selling exchange rate on the date of tender closing provided by the central bank of Kenya.

2.22 Evaluation and comparison of tenders.

- 2.22.1 The procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20
- 2.22.2 The comparison shall be of the price including all costs as well as duties and taxes payable on all the materials to be used in the provision of the services.
 - 2.22.3 The Procuring entity's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph2.22.4 and in the technical specifications:
 - (a) operational plan proposed in the tender;
 - (b) deviations in payment schedule from that specified in the Special Conditions of Contract:

2.22.4 Pursuant to paragraph 22.3 the following evaluation methods will be applied:

(a) Operational Plan.

The Procuring entity requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than the procuring entity's required delivery time will be treated as non- responsive and rejected.

(b) Deviation in payment schedule.

Tenderers shall state their tender price for the payment on a schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. The Procuring entity may consider the alternative payment schedule offered by the selected tenderer.

- 2.22.5 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening the tender.
 - 2.22.6 To qualify for contract awards, the tenderer shall have the following:-
 - (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
 - (b) Legal capacity to enter into a contract for procurement
 - (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing
 - (d) Shall not be debarred from participating in public procurement.

2.23. Contacting the procuring entity

- 2.23.1 Subject to paragraph 2.19, no tenderer shall contact the procuring entity on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.23.2 Any effort by a tenderer to influence the procuring entity in its decisions on tender evaluation tender comparison or contract award may result in the rejection of the tenderers tender.

2.24 Award of Contract

a) Post qualification

- 2.24.1 In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.24.2 The determination will take into account the tenderer's financial and technical capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.1.2, as well as such other information as the Procuring entity deems necessary and appropriate.
- 2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

b) Award Criteria

- 2.24.3 Subject to paragraph 2.29 the Procuring entity will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.
- 2.24.4 The procuring entity reserves the right to accept or reject any tender and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the procuring entity's action. If the procuring entity determines that none of the tenderers is responsive; the procuring entity shall notify each tenderer who submitted a tender.
- 2.24.5 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

2.25 Notification of award

- 2.25.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.25.2 The notification of award will signify the formation of the Contract subject to the signing of the contract between the tenderer and the procuring entity pursuant to clause 2.29. Simultaneously the other tenderers shall be notified that their tenders have not been successful.

2.25.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 31, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12

2.26 Signing of Contract

- 2.26.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will simultaneously inform the other tenderers that their tenders have not been successful.
- 2.26.2 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.
- 2.26.3 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

2.27 Performance Security

- 2.27.1 Within thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.27.2 Failure of the successful tenderer to comply with the requirement of paragraph 2.29 or paragraph 2.30.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated or call for new tenders.

2.28 Corrupt or Fraudulent Practices

- 2.28.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.28.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question;
- 2.28.3 Further, a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

APPENDIX TO INSTRUCTIONS TO THE TENDERERS

Appendix on the instructions to Tenderers

The following information regarding the particulars of the tender shall complement supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

INSTRUCTIONS TO TENDERERS REFERENCE				
2.1	Bidders with Manufacturer Authorization certificates from DELL and QUEST.			
2.10	Prices shall be quoted in Kenya Shillings			
2.11	Bidders MUST Manufacturer Authorization certificate from the solution provider from DELL and QUEST.			
2.12	The tender security shall be Kshs. I 00,000.00 (Kshs. One Hundred Thousand only) in the form of a bank guarantee from a reputable bank or a Financial Institution approved by PPRA			
2.18	The closing date for the tender shall be Friday, October 23, 2020 at I 000 hours			
2.22	 6.1 EVALUATION CRITERIA 6.1.1 Mandatory Requirements Form of Tender duly filled and signed. The following statutory documents: - A. Valid Tax Compliance Certificate (TCC). B. Registration certificate/ Certificate of incorporation Valid trade license. CR 12 Form Confidential Business questionnaire duly filled and signed. Tender Security (indicate values and duration). V. Manufacturer Authorisation Form (Dell and Quest) – This shall be verified with the manufacturer. Anti-corruption affidavit form duly filled and signed Bidders MUST paginate their documents 			

Bidders MUST comply with all mandatory requirements listed above to be considered for the next evaluation stage (Technical evaluation).

6.1.2 Vendor Evaluation

The Vendor evaluation requirements are **mandatory**. Bidders MUST satisfy the requirements in order to proceed to the financial evaluation next stage.

No.	Description		
ı	Reference Sites relevant to this project (Support renewal	Mandatory	
	or Implementation and maintenance of storage/Rack or Blade servers)		
	At least three local (Within Kenya) reference sites should be provided with the following information: i. Brief of work done or services rendered, ii. Value of contracts, iii. Contact person with both reachable phone number and email.		
	N/B:		
	✓ LPO's, LSO's or contracts should be attached to verify the above information. The contacts given for the reference sites shall be contacted for verification of the information presented.		

2.24.3 Award Criteria

The bidder with the lowest financial cost shall be awarded this Tender provided they have met ALL the requirements set out in the mandatory and vendor evaluation stages.

SECTION III GENERAL CONDITIONS OF CONTRACT

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SECTION III GENERAL CONDITIONS OF CONTRACT

3.1 Definitions

In this contract the following terms shall be interpreted as indicated:

- a) "The contract" means the agreement entered into between the Procuring entity and the tenderer as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations.
- c) "The services" means services to be provided by the contractor including materials and incidentals which the tenderer is required to provide to the Procuring entity under the Contract.
- d) "The Procuring entity" means the organization sourcing for the services under this Contract.
- e) "The contractor means the individual or firm providing the services under this Contract.
- f) "GCC" means general conditions of contract contained in this section
- g) "SCC" means the special conditions of contract
- h) "Day" means calendar day

3.2 Application

These General Conditions shall apply to the extent that they are not superceded by provisions of other part of contract.

3.3 Standards

3.3.1 The services provided under this Contract shall conform to the 7 standards mentioned in the Schedule of requirements

3.5 Patent Right's

The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design tights arising from use of the services under the contract or any part thereof.

3.6 Performance Security

Within thirty (30) days of receipt of the notification of Contract award, the successful

- tenderer shall furnish to the Procuring entity the performance security where applicable in the amount specified in Special Conditions of Contract.
- 3.6.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.
- 3.6.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of:
 - a) Cash.
 - b) A bank guarantee.
 - c) Such insurance guarantee approved by the Authority.
 - d) Letter of credit.
- 3.6.4 The performance security will be discharged by the procuring entity and returned to the candidate not later than thirty (30) days following the date of completion of the tenderer's performance of obligations under the contract, including any warranty obligations under the contract.

3.7 Inspections and Tests

- 3.7.1 The Procuring entity or its representative shall have the right to inspect and/or to test the services to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing, in a timely manner, of the identity of any representatives retained for these purposes.
- 3.7.2 The inspections and tests may be conducted on the premises of the tenderer or its subcontractor(s). If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.
- 3.7.3 Should any inspected or tested services fail to conform to the Specifications, the Procuring entity may reject the services, and the tenderer shall either replace the rejected services or make alterations necessary to meet specification requirements free of cost to the Procuring entity.
- 3.7.4 Nothing in paragraph 3.7 shall in any way release the tenderer from any warranty or other obligations under this Contract.

3.8 Payment

3.8.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in SCC

3.9 Prices

Prices charged by the contractor for services performed under the Contract shall not, with the exception of any Price adjustments authorized in SCC, vary from the prices by the tenderer in its tender or in the procuring entity's request for tender validity extension as the case may be. No variation in or modification to the terms of the contract shall be made except by written amendment signed by the parties.

3.10 Assignment

The tenderer shall not assign, in whole or in part, its obligations to perform under this contract, except with the procuring entity's prior written consent.

3.10 Termination for Default

The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part:

- a) if the tenderer fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity.
- b) if the tenderer fails to perform any other obligation(s) under the Contract.
- c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.

In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar services.

3.12 Termination of insolvency

The procuring entity may at the any time terminate the contract by giving written notice to the contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such

termination will not produce or affect any right of action or remedy, which has accrued or will accrue thereafter to the procuring entity.

3.13 Termination for convenience

- 3.13.1 The procuring entity by written notice sent to the contractor may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for the procuring entity convenience, the extent to which performance of the contractor of the contract is terminated and the date on which such termination becomes effective.
- 3.13.2 For the remaining part of the contract after termination the procuring entity may elect to cancel the services and pay to the contractor on agreed amount for partially completed services.

3.14 Resolution of disputes

The procuring entity's and the contractor shall make every effort to resolve amicably by direct informal negotiations any disagreement or dispute arising between them under or in connection with the contract.

If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either party may require that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

3.15 Governing Language

The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

3.16 Force Majeure

The contractor shall not be liable for forfeiture of its performance security, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

3.17 Applicable Law.

The contract shall be interpreted in accordance with the laws of Kenya unless otherwise specified in the SCC

3.18 Notices

Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by fax or E-mail and confirmed in writing to the other party's address specified in the SCC. A notice shall be effective when delivered or on the notices effective date, whichever is later.

SECTION IV SPECIAL CONDITIONS OF CONTRACT

- 4.1 Special conditions of contract shall supplement the general conditions of contract, wherever there is a conflict between the GCC and the SCC, the provisions of the SCC herein shall prevail over those in the GCC.
- 4.2 Special conditions of contract with reference to the general conditions of contract.

General conditions of contract reference	Special conditions of contract
3.9	Prices shall be fixed for the first year of
	contract implementation
3.14	Disputes shall be resolved between the
	two parties through mechanisms provided
	under the Kenyan Law
3.17	Kenyan Law
3.18	Kenya Trade Network Agency,
	Embankment Plaza, I st Floor,
	P.O Box 36943-00200,
	NAIROBI.
	Email: procurement@kentrade.go.ke

SECTION V – SCHEDULE OF REQUIREMENTS

This part will include any deliverables under the service contract

Number	Description	Quantity	Delivery Time Start End

SECTION VI - DESCRIPTION OF SERVICES

TECHNICAL REQUIREMENTS FOR RENEWAL OF MANUFACTURER SUPPORT FOR KENTRADE SERVER INFRASTRUCTURE

6.0 Introduction

Kenya Trade Network Agency (KENTRADE) is a State Corporation under the National Treasury whose mandate is to implement, operationalize and manage the Kenya National Electronic Single Window System (Kenya TradeNet System) and to Facilitate Trade.

KenTrade is seeking a qualified and competent partner to facilitate renewal of manufacturer support for its Server Infrastructure for a period of one year effective until 31 December 2021.

Deliverables

The deliverables for this procurement are renewal of warranty and support for the systems listed in below Table. A Warranty Certificate from OEM will be required as proof of delivery of the warranty extension.

The server equipment warranty renewal must cover all the software that came preinstalled with each server, namely:

- I. VMware vSphere Standard
- 2. VMware vCenter Standard
- 3. Quest Rapid Recovery
- 4. Quest KACE

Table I: Equipment and Warranty/Support Requirement

Service Tag/Contract No	System Type	Warranty And Support Requirement
2W4QS62	DELL FORCEI0 MXL 10/40GBE	PROSUPPORT AND NEXT BUSINESS DAY ON-SITE SERVICE
2W5NS62	DELL FORCE10 MXL 10/40GBE	PROSUPPORT AND NEXT BUSINESS DAY ON-SITE SERVICE
2W7PS62	DELL FORCE10 MXL 10/40GBE	PROSUPPORT AND NEXT BUSINESS DAY ON-SITE SERVICE
2W7QS62	DELL FORCE10 MXL 10/40GBE	PROSUPPORT AND NEXT BUSINESS DAY ON-SITE SERVICE
9G7RM62	EQUALLOGIC PSM4110	PROSUPPORT AND 4HR MISSION CRITICAL
2W6MS62	POWER EDGE M1000E	PROSUPPORT AND 4HR MISSION CRITICAL
8Q9YM62	POWEREDGE M630	PROSUPPORT AND 4HR MISSION CRITICAL
8QGW762	POWEREDGE M630	PROSUPPORT AND 4HR MISSION CRITICAL
8QH0H62	POWEREDGE M630	PROSUPPORT AND 4HR MISSION CRITICAL

Service Tag/Contract No	System Type	Warranty And Support Requirement
8QHLF62	POWEREDGE M630	PROSUPPORT AND 4HR MISSION CRITICAL
8QHWM62	POWEREDGE M630	PROSUPPORT AND 4HR MISSION CRITICAL
96GZM62	QUEST KACE K1100	PROSUPPORT
	DL4300 (With Quest Rapid	
8QXXG62	Recovery)	PROSUPPORT
442619900	VMware vCenter Standard	Basic Support
442619901	VMware vSphere Standard	Basic Support
442619899	VMware vSphere Standard	Basic Support
442619898	VMware vSphere Standard	Basic Support
442619897	VMware vSphere Standard	Basic Support

6.2 EVALUATION CRITERIA

6.1.1 Mandatory Requirements

- viii. Form of Tender duly filled and signed.
- ix. The following statutory documents:
 - a. Valid Tax Compliance Certificate (TCC).
 - b. Registration certificate/ Certificate of incorporation
 - c. Valid trade license.
 - d. Form CR 12
- x. Confidential Business questionnaire duly filled and signed.
- xi. Tender Security (indicate values and duration).
- xii. Manufacturer Authorisation Form (Dell and Quest) This shall be verified with the manufacturer.
- xiii. Anti-corruption affidavit form duly filled and signed
- xiv. Bidders MUST paginate their documents

Bidders MUST comply with all mandatory requirements listed above to be considered for the next evaluation stage (Technical evaluation).

6.1.3 Vendor Evaluation

The Vendor evaluation requirements are **mandatory**. Bidders MUST satisfy the requirements in order to proceed to the financial evaluation next stage.

No.	Description		Score	
I	Reference Sites relevant to this project (Support renewal or	Mandatory	
	Implementation and maintenance of storage/Rack	or Blade servers)		
	At least three local (Within Kenya) reference sites should be provided with the following information:			
	iv. Brief of work done or services rendered,			
	v. Value of contracts,			
	vi. Contact person with both reachable phone	e number and email.		
	N/B:			
	✓ LPO's, LSO's or contracts should be attached information. The contacts given for the reference contacted for verification of the information.	ference sites shall be		

6.1.4 Financial Evaluation

The bidder with the lowest financial cost shall be awarded this Tender provided they have met ALL the requirements set out in the mandatory and vendor evaluation stages.

SECTION VII - STANDARD FORMS

- 1. Form of tender
- 2. Price schedules
- 3. Contract form
- 4. Confidential Questionnaire form
- 5. Tender security form
- 6. Performance security form
- 7. Bank guarantee for advance payment8. Declaration form

FORM OF TENDER

	Date				
	Tender No				
To	D				
• • •					
[N:	ame and address of procuring entity]				
Ge	entlemen and/or Ladies:				
1.	Having examined the tender documents including Addenda Nos [insert numbers,				
	the of which is hereby duly acknowledged, wed, the undersigned, offer to provide. [description of services]				
	in conformity with the said tender documents for the sum of. [total tender amount in words and figures]				
	or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.				
2.	We undertake, if our Tender is accepted, to provide the services in accordance with the services schedule specified in the Schedule of Requirements.				
3.	If our Tender is accepted, we will obtain the tender guarantee in a sum equivalent to				
	percent of the Contract Price for the due performance of the Contract, in the form prescribed by (Procuring entity).				
4.	We agree to abide by this Tender for a period of [number] days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.				
5.	Until a formal Contract is prepared and executed, this Tender, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.				
Da	ted thisday of20				
[sig	ted thisday of20 [In the capacity of]				
Dυ	ly authorized to sign tender for and on behalf of				

PRICE SCHEDULE OF SERVICES

Name of Tenderer		Tender Number			Pageof	
I	2	3	4	5	6	7
Item	Description	Quantit y & quality	Duration	Unit Price	Total Price EXW per item (cols. 4x5)	Unit Price of other incidental services payable

Signature of tenderer	

Note: In case of discrepancy between unit price and total, the unit price shall prevail.

CONTRACT FORM

ent ent	IIS AGREEN tity] of tity") of the tenderer](h	one part a	[country ond	of Procuren	nent enti [name	ty](hereina of tenderer	fter called	d "the Pro	ocurin	g
Viz the	HEREAS t	[t	orief descrip oly of thos	otion of mate se materials	erials and spa	spares]andl	nas accept	ed a tende	rby	pares.
figu	ures] NOW	THIS AGE	REEMENT	WITNESSE	TH AS	OLLOWS	:			
1.	In this Agre	ement word	•			same mean	ings as are	e respectiv	ely as	signed
2.	The follow	ring docume t, viz.:	ents shall b	e deemed	to form	and be read	d and con	strued as	part	of this
		(b) (c) (d) (e) t	the t the he	:he	Schedule I Condi	Technical Condition tions	of s	Re Sp of	quirer ecifica Coi	ments;
3.		ration of the , the tender to remedy de	er hereby c	ovenants w	ith the Pr	ocuring ent	ity to pro	vide the i	materi	als and
4.	4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provision of the materials and spares and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.									
	WITNESS the their resp		•			•	nent to be	e execute	ed in a	ccordance
Sigr	ned, sealed, d	elivered by_		the_		(for the f	Procuring	entity)		
Sigr	ned, sealed, d	elivered by_		the_		(for th	etendere	er)		
in t	the presence	of		·						

CONFIDENTIAL BUSINESS QUESTIONNAIRE

You are requested to give the particulars indicated in Part I and either Part 2 (a), 2(b) or 2(c) whichever applied to your type of business.

You are advised that it is a serious offence to give false information on this form.

Business Name			
	iness Premises		
	T-1 N-		
	Tel No		
	S		
Registration Ceri	tificate No		
	ie of business which you can hanc		
•	nkers		
Branch			
	Part 2 (a	ı) – Sole Proprietor	
Your name	e in full	,	
		•	
	y	.Country of Origin	• • • • • • • • • • • • • • • • • • • •
Citizenship			
••••••	D 2	/L\ D===============	
C: 4.6.	Part 2	(b) – Partnership	
	ils of partners as follows		
Name	Nationality	Citizenship details	Shares
1.		• • • • • • • • • • • • • • • • • • • •	
2.	•••••	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
3.		• • • • • • • • • • • • • • • • • • • •	
4.		• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
	` ,	-Registered Company	
Private or			
	minal and issued capital of company	У	
Nominal K			
Issued Ksh			
Given deta	ils of all directors as follows		
Name	Nationality	Citizenship details	Shares
1.			
2.	•••••		
1 -	* * * * * * * * * * * * * * * * * * * *		
3.			

TENDER SECURITY FORM

Whereas	[name of the tenderer]
`	ed "the tenderer")has submitted its tender dated[date of nder] for the provision of
	[name and/or description of the services]
(hereinafter calle	ed "the Tenderer")
KNOW ALL P	EOPLE by these presents that WE
Of	having registered office at
[name of procur	ing entity](hereinafter called "the Bank")are bound unto
[name of procur	ing entity](hereinafter called "the procuring entity") in the sum of
	nt well and truly to be made to the said Procuring entity, the Bank binds itself, its assigns by these presents. Sealed with the Common Seal of the said Bank thisday of 20
 If the tenderer on 	CONDITIONS of this obligation are: withdraws its Tender during the period of tender validity specified by the tenderer the Tender Form; or having been notified of the acceptance of its Tender by the Procuring entity during the validity:
(a) fails (b) fails or tenderer	refuses to furnish the performance security, in accordance with the instructions to
demand, without in Procuring entity we of the two condition up to and includin	pay to the Procuring entity up to the above amount upon receipt of its first written the Procuring entity having to substantiate its demand, provided that in its demand the vill note that the arnouut claimed by it is due to it, owing to the occurrence of one or both ons, specifying the occurred condition or conditions. This guarantee will remain in force g thirty (30) days after the period of tender validity, and any demand in respect thereof ank not later than the above date.
[signature of the	bank]
(Amend according	ly if provided by Insurance Company)

PERFORMANCE SECURITY FORM

То:
[name of the Procuring entity]
WHEREAS[name of tenderer]
(hereinafter called "the tenderer") has undertaken, in pursuance of Contract No[reference number of the contract] dated20to
supply
[Description services](Hereinafter called "the contract")
AND WHEREAS it bas been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer's performance obligations in accordance with the Contract. AND WHEREAS we have agreed to give the tenderer a guarantee:
THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of
and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of
[amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.
This guarantee is valid until theday of 20
Signature and seal of the Guarantors
[name of bank or financial institution]
[address]
[date]
(Amend accordingly if provided by Insurance Company)

BANK GUARANTEE FOR ADVANCE PAYMENT

То	• • • • • • • • • • • • • • • • • • • •	• • • • • •				
[name of ten	der]	• • • • • • • • • • • • • • • • • • • •		•••		
Gentlemen aı	nd/or Ladies:					
		nt provision incl ntract to provid		ecial conditions e payment,	of contract, wh	ich amends
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • • • • • • • • • • • •	
[name and address of tenderer][hereinafter called "the tenderer"] shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said clause of the contract in an amount of						
	 of	guarantee	in	figures	and	words].
[bank or financial institution], as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without what so ever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding [amount of guarantee in figures and words].						
We further agree that no change or addition to or other modification of the terms of the Contract to be performed thereunder or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.						
This guarantee shall remain valid and in full effect from the date of the advance payment received by the tenderer under the Contract until [date].						
Yours truly,						
Signature	and	seal		of	the	Guarantors
[name of bank	or financial ins	titution]				
[address]						
[date						

LETTER OF NOTIFICATION OF AWARD



Your G2B trading partner KENYA TRADE NETWORK AGENCY (KENTRADE)

To:	
	nder No
	Tender Nameto notify that the contract/s stated below under the above mentioned tender have been awarded .
1.	Please acknowledge receipt of this letter of notification signifying your acceptance.
2.	The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3.	You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.
	(FULL PARTICULARS)

SIGNED FOR ACCOUNTING OFFICER

FORM RB I

REPUBLIC OF KENYA

PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NOOF20
BETWEEN
APPLICANT AND
RESPONDENT (Procuring Entity)
Request for review of the decision of the (Name of the Procuring Entity) of
dated theday of
20
REQUEST FOR REVIEW
I/We,the above named Applicant(s), of address: Physica
address
Public Procurement Administrative Review Board to review the whole/part of the above mentioned
decision on the following grounds , namely:-
I.
2.
etc.
By this memorandum, the Applicant requests the Board for an order/orders that: - I.
2.
etc
SIGNED(Applicant)
Dated onday of/20
FOR OFFICIAL USE ONLY
Lodged with the Secretary Public Procurement Administrative Review Board on
of20
SIGNED Board Secretary



KENYA TRADE NETWORK AGENCY (KENTRADE)

REPUBLIC OF KENYA

ANTI CORRUPTION AFFIDAVITFORM

IN THE MATTER OF OATHS AND STATUTORY DECLARATION ACT CHAPTER 15 OF THE LAWS OF KENYA

<u>AND</u>

IN THE MATTER OF THE PUBLIC PROCUREMENT AND DISPOSAL ACT, NO.33 OF 2015.

l,	of P.O. Box	
	being a resident of In the slic of Kenya do hereby make oath and state as follows:-	
1.	THAT I am the; (Chief Executive/Managing Director/Principal Officer/Director) of(Name	of
	the Business) which is a Candidate in respect of Tender Number	
2.	THAT the aforesaid candidate has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and /or agents of Kenya Trade Network Agency, which is the procuring entity.	

- 3. THAT the aforesaid Candidate, its servant(s) and/or agent(s) have not been offered and will not offer any inducement to any member of the Board, Management, Staff and/or employees and /or agents of Kenya Trade Network Agency.
- 4. THAT the aforesaid Candidate, its servant(s) and agent(s) have not been debarred from any procurement process.

5.	THAT what is deponed to hereinabove is true to the best belief.	of m	ıy kn	owledge, information and
	SWORN at	•••••	by	the said}
		• • • •		}
	On this day of 20	0}		
		}		DEPONENT
		,		
	Before me Commissioner for Oaths		}	