



Simplifying Trade Processes for Kenya's Competitiveness
KENYA TRADE NETWORK AGENCY (KENTRADE)
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ADDENDUM NO. 4

TENDER REF NO: KTNA/OT/02/2022-2023

**TENDER FOR THE PROVISION OF DIGITAL LOGISTICS
MARKET PLACE (DLMP) SOLUTION/PLATFORM**

Following requests for clarifications from prospective bidders on extension of tender closing date, KenTrade wishes to clarify as follows: -

	Bidders' Queries	Response
1	What/How many are the existing stakeholders' systems to be considered for Integration?	As defined in the tender document
2	Can you share any documentation on current integration capabilities of KenTrade ERP / Tradenet?	Integrations are through Open APIs supporting restful APIs and Message Queueing - all based on open standards.
3	Can you share more information on iCMS system integration capabilities?	Why they are not integrating with iCMS.
4	What/How many are the relevant government systems to be considered for Integration?	As defined by the tender document.
5	Will every consignment/container be equipped with IoT device? What are the IoT vendor software capabilities? Is there an approved IoT vendor list?	Functionality should be provided. We do not have a designated IOT vendor. No IOT Vendor list.
6	What are the Standard Interface From external systems like standard (ANSI, EDIFACT etc) ?	Solution should be able to support any open standards and a variety of message formats.
7	Please share if you have more information on the knowledge base of the trading processes and procedures.	Import and export procedures are general including logistics involved.

8	Can we fully focus on Cloud platform or any guidelines to do On-Premises platform for some of the modules?	As defined by the tender document. see https://www.icta.go.ke/ict-standards for guidelines on cloud computing.
9	What are the GPS hardware/software technologies that are currently in place with Kenya Transporters?	Solution provider will have to establish and see how to address this requirement. See also https://www.icta.go.ke/ict-standards for guidelines.
10	What are the RFID hardware/software technologies that are currently in place with Kenya Warehouse managers?	Solution provider will have to establish and see how to address this requirement.
11	Any guidelines on the common platforms to integrate with Shipping Lines or Airlines? Or can we decide to go with GT Nexus / INTTRA like platforms?	Solution provider will have to establish and see how to address this requirement. See also https://www.icta.go.ke/ict-standards for guidelines.
12	What are the guidelines on Insurance companies software integration, How many such Insurance companies are we targeting in this Digital Marketplace and what are their system integration capabilities are ?	Those that are interested from the 37 companies. Integration should be based on open standards. Insurance companies may vary on integration capabilities which are based on open standards. Vendor to establish.
13	What/How many are the Banks in Kenya or International Banks to be expected to use this Digital Market place and any guidelines on their software integration for publishing rates and issue bonds?	Solution shall be open for interface with any of the existing banks and any new ones that will come up.
14	How many Exporters and Importers in Kenya are expected to use this Digital Marketplace and any additional information about them like geography/size/trade volume/trade zone etc., will be helpful in designing the EXIM processes in the Digital Marketplace.	It's a marketplace you cannot give exact number since it driven by interests.
15	What/How many are the multi-Language requirements in this Digital Marketplace? Is it only localized names display or localized data to be captured in the software?	See tender document on languages.
16	What are the guidelines on KYC verification of Vendor or Supplier or any Partner in the Digital Marketplace? Is it automated through Online or manual with external agencies? If manual, what are functional areas to focus on when designing this Digital Marketplace with KYC verified profiles?	See Tender document on KYC. Platform expected to interface with platforms that have single source of truth for KYC to happen in an automated manner
17	What are the government guidelines on Blockchain usage in Shipping and Finance processes for Kenyan Stakeholders in the Digital Marketplace?	See https://www.icta.go.ke/ict-standards for relevant guidelines.

18	In the event that a winning bidder is unable to recover their initial investment, is the procuring entity willing to prolong the contract?	This will be discussed with the winning bidder.
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The addendum forms part of the bidding document and is binding on all bidders.

All other terms and conditions of the tender remain the same.

CHIEF EXECUTIVE OFFICER