

TRADE BULLETIN

Why KenTrade publishes Trade Statistics

Welcome to the inaugural issue of KenTrade's *Trade Bulletin*. This is a quarterly publication on Kenya's international trade specifically imports and exports trade data.

The purpose of this bulletin is to provide an overview of the trade activity in Kenya using the data recorded in the National Electronic Single Window System (NESWS), an online cargo clearance platform that is managed by KenTrade.

NESWS serves as a single-entry point for parties involved in international trade and transport logistics to lodge documents electronically, for processing, approvals and to make payments electronically for fees and levies due to the Government, on goods imported or exported in the country.

The bulletin present key statistics on the volume and value of imported and exported goods processed through the NESWS and provides insights into the efficiency and effectiveness of the NESWS in facilitating trade and reducing trade-related costs for stakeholders.

This bulletin is intended for trade stakeholders and the General Public. It seeks to provide them with a better understanding of the performance of the NESWS, and to inform policy and decision-making on trade facilitation in Kenya

Electronic Single Window System's trade data for Q2 of 2022 / 2023

Of the top 10 exports, 6 are agricultural products including tea, roses, coffee, cut flowers, palm oil and nuts. Tea was the leading export commodity with a value of Ksh 42.09 billion, followed by fresh roses and jet fuel.

The products that recorded a significant growth in exports, comparing Q2 FY 2022/23 and Q2 FY 2021/2022, include Disodium carbonate(soda) with 76% increase, followed by Jet fuel with 30% increase and tea with 23% increase. The top 10 exports also included titanium and medicaments.

The increased growth in Disodium carbonate export is attributed to increased production and demand globally. The continued growth and diversification of Kenya's export industry is a positive sign in the global market.

The top 10 exports provide insight into the country's strengths and potential areas for growth, which could inform future export strategies.

About KenTrade

Kenya Trade Network Agency (KenTrade) is a state corporation under the National Treasury and Economic Planning. KenTrade is established under the National Electronic Single Window System Act, 2022.

The Act empowers KenTrade to manage the National Electronic Single Window System, collect trade statistics and also to facilitate international and local trade in Kenya.

Other core functions include integrating the electronic systems of both public and private entities involved in receipting, processing, and approving documents relating to international trade transactions in Kenya and to develop and manage electronic database of all imported and exported goods and services.

The head office is at Upper Hill, Nairobi with regional presence in Mombasa, Inland Container Depot Nairobi (ICDN) and one Stop Border Post (OSBP) namely Busia, Malaba and Namanga.





Experience improved trade facilitation with the Trade Facilitation Platform

What is the National Electronic Single Window System (NESWS) and why does it matter to trade business ?

Did you know that all imports and exports cargo clearance by Partner Government Agencies (PGAs) in Kenya including payments, permit applications and approvals are processed through the National Electronic Single Window System (NESWS) managed by KenTrade?

NESWS is a key trade facilitation tool established under the National Electronic Single Window System Act of 2022 that also established KenTrade.

It serves as a single-entry point for parties involved in international trade and transport logistics to lodge documents electronically for processing, approvals and to make payments electronically for fees and levies due to the government on goods imported or exported in the country.

Effective implementation of the System has helped to eliminate unnecessary high cost of doing business mostly related to delays that are then transferred to consumers.

NESWS offers convenience to traders through paperless application for permits on a 24 hours-7 days a week basis and security in terms of the processes of payments for traders.

KenTrade's key achievements

- »»» Improved business climate with simplification of 53 trade procedures; removal of 66 requirements documents, eliminating 45 steps and automating 21 steps that were previously manual.
- »»» Saved Kenyan traders Ksh 218,611 administrative burden cost and 93 hrs. on average, of waiting time on queue, at counter and in between steps.
- »»» Upscaled digitization of trade in Kenya by integrating processes of 35 regulatory and permit issuing State agencies (Partner Government Agencies) in the NESWS.
- »»» Annual value of trade documents processed through the NESWS rose by 242% from Ksh 221B in 2021/2022 to Ksh 756B in 2022/2023.
- »»» Over 4,290,981 Unique Consignment References and 16,517 Shipping Line Impending Arrival Report notifications processed since 2014.
- »»» 4,533,078 permits processed through NESWS since 2014.



Of the top 10 exports from Kenya, 6 are agricultural products including tea, roses, coffee, cut flowers, palm oil and nuts. Tea was the leading export commodity with a value of Ksh 42.09 billion, followed by fresh roses and jet fuel.

The products that recorded a significant growth in exports, comparing Q2 FY 2022/23 to Q2 FY 2021/2022, include, Disodium carbonate(soda) with 76% increase, followed by Jet fuel with 30% increase and tea with 23% increase. The top 10 exports list also included titanium and medicaments.

The continued growth and diversification of Kenya's export industry is a positive sign of its development and competitiveness in the global market.

The top 10 exports provide insight into the country's strengths and potential areas for growth, which could inform future export strategies.

Top 10 Exports Q2

HS	Description	Oct-Dec 2020	Oct-Dec 2021	Oct-Dec 2022	Growth %
		KES(Billion)	KES (Billion)	KES(Billion)	
09024000	Other black tea (fermented) and other partly fermented tea	30	34.2	42	23%
06031100	Fresh Roses	14.2	14	12.8	-12%
27101921	Kerosene type jet fuel	3.4	6.3	8.1	30%
26140000	Titanium ores and concentrates	2.9	6	6.4	5%
09011100	Coffee, not roasted; not decaffeinated	4.4	5.3	6	14%
06031900	Other fresh Cut flowers and flower buds of a kind suitable for bouquets or for ornamental purposes, fresh, dried, dyed, bleached, impregnated or otherwise prepared.	3.7	4.8	4.7	-2%
15119030	Palm oil and its fractions, whether refined or not, but not chemically modified. Palm olein, RBD	82	3.9	4.2	8%
30049000	Other medicaments, containing antimalarial active principles described in Subheading Note 2 to this Chapter	3	2.8	3.4	21%
08026200	Macadamia nuts Shelled fresh or dried, whether or not shelled or peeled	2.2	3	2.9	-3%
28362000	Disodium carbonate	1.3	1.6	2.8	76%

HS	Description	Oct-Dec 2020 KES (Billion)	Oct-Dec 2021 KES(Billion)	Oct-Dec 2022 KES(Billion)	Growth %
27101931	Gas oil (automotive, light, amber for high speed engine	22.7	40.1	63.1	57%
27101220	Motor Spirit (gasoline) premium	19.5	39.9	39.7	-1%
15111000	Palm oil and its fractions, whether or not refined, but not chemically modified. Crude oil	21.6	31.3	23.9	-24%
27101921	Kerosene type Jet Fuel	5	14.1	23.7	68%
10019990	Other Wheat and meslin	10.3	12.4	22.7	82%
30049000	Other medicaments, containing antimalarial active principles described in Subheading Note 2 to this Chapter	8.4	16.8	12.2	-27%
72083900	Other flat rolled products of iron or non alloy steel, of a width of 600 mm or more, hot rolled, not clad, plated or coated, in coils, not further worked than hot rolled: Of a thickness of less than 3 mm	8.7	12.3	10.9	-11%
10063000	Semi milled or wholly milled rice, whether or not polished or glazed	5.5	7.2	7.4	3%
27101942	Residual fuel oils (marine, furnace and similar fuel oils) of a 'Kinematic viscosity of 180 centistokes	2.9	5.3	6.8	27%
27111300	Liquefied: Butanes	3.9	8.5	6.7	-21%

Geographic distribution per transaction

Top exporters to Kenya



In the second quarter of 2022/23 FY, the top ten countries that Kenya imported from, ranked by FOB value, were United Arab Emirates, China, India, United States of America, Malaysia, Japan, Saudi Arabia, Russian Federation, South Africa and Uganda.

The top imports source, United Arab Emirates, had a FOB value of Ksh 118.64 billion, while the lowest importer in the top ten, Uganda, had a FOB value of Kenyan Shillings 10.4 billion. It is noteworthy that six out of ten of these countries are from Asia and Africa, indicating that Kenya has maintained strong trade relationships with both regions.

Of the top 10 import sources based on the data obtained from the National Electronic Single Window System, the Russian Federation had the greatest percentage growth at 744%, from Ksh 2.10 billion in Q2 2021/2022 to Ksh 17.79 billion in Q2 2022/2023. Wheat is one of the products that Kenya imports from the Russian Federation, which was the product with the greatest growth in imports. This would explain growth of imports from the Russian Federation.

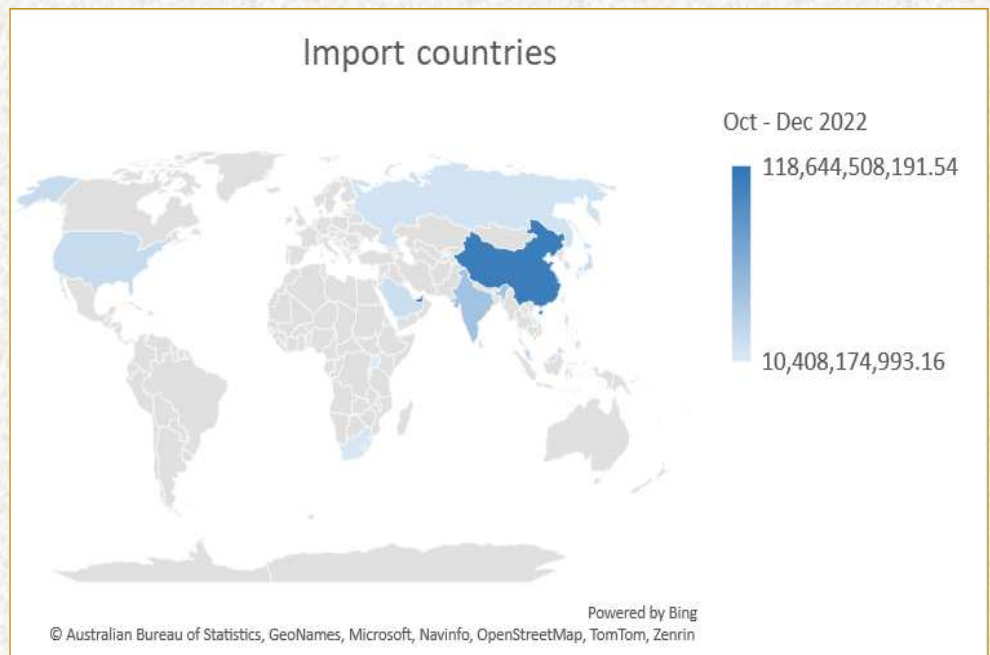
“Of the top 10 import sources/countries, Russian Federation had the greatest percentage

ORIGIN	Oct -Dec 2020 KES (Billion)	Oct -Dec 202 KES (Billion)	Oct -Dec 2022 KES (Billion)	% Growth
UNITED ARAB EMIRATES	30.9	56.1	118	111%
CHINA	98.9	122.4	110.7	-10%
INDIA	47.5	62.7	47.3	-25%
UNITED STATES OF AMERICA	12.9	21.8	24	10%
MALAYSIA	10.7	41.1	22.2	-46%
JAPAN	23.9	27.4	22.5	-19%
SAUDI ARABIA	14	35.2	21.6	-39%
RUSSIAN FEDERATION	12.7	2.1	17.7	744%
SOUTH AFRICA	9.5	10.8	13.9	28%
UGANDA	8.1	10.3	10.4	1%

ORIGIN	Oct -Dec 2020 KES (Billion)	Oct -Dec 2021 KES (Billion)	Oct-Dec 2022 KES (Billion)	% Growth
UGANDA	19	26.3	24	-9%
NETHERLANDS	14.2	15.4	18.4	19%
PAKISTAN	12.9	16.2	17.5	8%
UNITED STATES OF AMERICA	13	15	16.8	11%
TANZANIA	9	14.6	15.2	4%
UNITED KINGDOM	12.4	12	10.4	-13%
UNITED ARAB EMIRATES	6.6	9.2	9.3	0%
RWANDA	7.1	10.8	9.1	-16%
CHINA	3.5	6.7	6.8	2%
EGYPT	5.3	5.5	5.6	2%

The top ten countries that Kenya exported to in the second quarter of 2022/23 FY were Uganda, Netherlands, Pakistan, United States of America, Tanzania, United Kingdom, United Arab Emirates, Rwanda, China and Egypt.

The leading export destination was Uganda with a value of KES 24 billion. Exports to Netherlands increased the most with a value of 19%.



Number of Users registered in NESWS

USER CATEGORY	Q2 2021/22	Q2 2022/23
Exporter & Importer	324	335
Clearing Agents	57	21
Banks	4	2
Administrators	4	0
PGAs	105	33
TOTAL	494	391

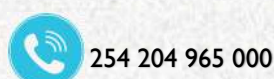
The table above shows the comparison between number of new Users registered in the NESWS System in Q2 FY 2022/2023 and those registered in Q2 FY 2021/22. The highest number of registered Users were Exporters and Importers (EXIMS), Partner Government Agents (PGAs) and Clearing Agents (CAs). The total number of registered users in the NESWS now stands at 17,788.



Permit Statistics

As at December 2022, the total number of permits processed through the National Electronic Single Window System totaled 487,669 for the 6 months from 1st September 2022 compared to 496,360 permits for similar period last year.

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The *Trade Bulletin* is a quarterly publication on imports and exports trade statistics. Data is generated from National Electronic Single Window System as per the National Single Window System Act, 2022.

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